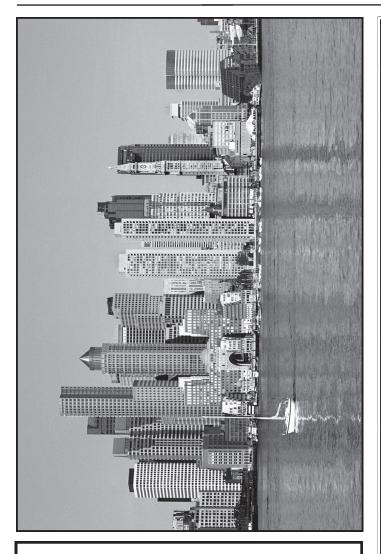


ASPENEWS

1973 - THE BOSTON CHAPTER - 2011 A.S.P.E. - P.O. Box 111, East Walpole, MA 02032 - Vol. 39, Issue 3

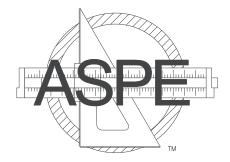


WHAT'S IN THIS ISSUE

| Boston Chapter Product Show Information | 2 |
|--|------|
| President's Report | 3 |
| Membership Report | 3 |
| Legislative Report | 4 |
| Calendar Ins | sert |

Society email aspehq@aol.com
Society Website www.aspe.com
Boston Chapter Website www.aspebostonchapter.org

Boston Chapter 20th Biennial Product Show



Tuesday, November 8th, 2011

The Lantana, Randolph, MA

For more Information
Or Registration
go to

www.aspebostonchapter.org

Or See our Product Show Information on Page 2

Where Quality and Professionalism are an every day standard!

Chapters are not authorized to speak for the Society

Boston Chapter ASPE Product Show

We write this November Product Show article with the understanding that some of you may receive this prior to or just after the Show on November 8, 2011. We will follow up in more detail in December with specific wrap up text and gratitude for all that have helped prepare for this show the past year.

Thank you to all of our affiliate members who showed their support for our 20th Biennial Boston ASPE Product Show by exhibiting in this year's event. Even during our continued difficult economic times you exceeded our expectations with early booth registration, raffle donations and additional monetary gifts for the show. We hope that you found this show to be a success and we look forward to new feedback from the surveys that were sent out to each exhibitor and attendee.

Hopefully you all took notice of the many changes that were implemented for this year's show. Our goals for this event were to increase attendance, retain the attendance for the duration of the show and motivate attendees to visit every booth on the show floor. The secondary goal, of course, was to make this a successful event for the Boston Chapter. We attempted to achieve this with aggressive advertising for the show in various trade magazines, newsletters and websites; Informative Technical Sessions for our design and facility engineers; and bringing new exhibitors and products to the show that will provide our engineers with solutions on future projects. We implemented a new tracking system with the Electronic Sign-in and Signature Cards which will allow us to record attendee CEU's earned, confirm attendee contact information and track the number of booths visited by each attendee. We also introduced for the first time a Special Grand Prize Drawing for those attendees who met the qualifications. We altered the show floor plan to direct the flow of traffic through the entire venue, giving each exhibitor an opportunity to spend time with every attendee who walked the floor. Lastly, we wanted to highlight the long standing history that many affiliates have with the Boston Chapter by displaying various historical pictures, documents, awards, etc. We hope you enjoyed viewing some of the photo albums that were on display and learning more about each exhibitor's history within the Boston ASPE Chapter on the web site.

In closing, we also want to thank those attendees who did register early for the show and seminars, allowing us to better forecast our budget for the show. A special thanks to Rich Dean and Chris Curran who implemented the latest on-line registration that allowed the engineering community to easily register for this year's show. Paul and I hope that you found the technical sessions informative and the product show enjoyable and stimulating!

In closing, we hope you all had an opportunity to sample our Special 20th Biennial ASPE Boston Show "Specialty Drink" to commemorate this special event!! YUM.

Thank you ASPE Boston Chapter! Nancy Bonnetti, Co-Chair

We will continue now with our Affiliate Spotlights



On May 1, 2010 Sweeney Rogers Corp and Frederick Geraghty, Inc. completed a merger creating a dynamic full service Manufacturers Rep organization specializing in sales, marketing, and technical training in high quality energy conserving products serving the New England and Upstate NY Plumbing, Heating, and HVAC wholesale distribution markets.

Frederick Geraghty, Inc. had been serving the New England Plumbing, Heating and HVAC distribution market for over 50 years. The company began in 1956 when Martin Geraghty

began his Manufacturers Rep business, The Martin J. Geraghty Co., in Boston, MA. Martin's timeless work and dedication to the customer allowed him to build the business over many years including the addition of his younger brother Brendan Geraghty in 1981 and Brendan's son Kevin Geraghty in 1984. As the business continued to grow in the 1980's ownership passed to Brendan Geraghty who sailed the ship through the 1980's and early 1990's. At the same time during the early 1980's Jack Frederick sold his HVAC contracting business and entered the Manufacturers Rep business calling on wholesalers throughout New England. In 1990 Jack struck out on his own and formed JFM Marketing, Inc. In 1993 Jack Frederick and Kevin Geraghty merged both companies to create Frederick Geraghty, Inc. The company continued to grow with four full time salesmen covering all six New England states with full time inside sales support.

On a parallel track Peter Sweeney and Mike Rogers both Massachusetts Maritime graduates with degrees in boiler engineering were building successful careers in the commercial and residential boiler markets. In 1996 they formed Sweeney Rogers Corpora-

(Continued on page 7)



President's Report

Product Show

The Chapter's 20th anniversary Biennial Product Show & Educational Seminars are being held on November 8th. The product show committee has been doing their best to promote this event. This show is put on for the benefit for chapter members as well as industry professionals. The exhibitor booth sales are the highest that we have had in years. Please do your best to register and attend this FREE event.

We are sending additional reminders and I personally have been reaching out to various engineers within specific companies to remind them of the upcoming show, but also to encourage them to remind their fellow employees.

Remember that pre-registration is required. This helps to determine many things including food count, handouts and other logistics.

If you did not receive the email than you can go to the chapter's website and register there - the address is www.aspebostonchapter.org

If you do not have an email address please contact Susan Killelea at 508-894-2000, and press 2 when prompted; we can sign you up over the phone.

Golf Tournament

Boston Chapter 21st Annual Golf Tournament was held on Friday September 23rd at the Wayland Country Club. The weather looked questionable but held off and we had a great day. We had a total of 93 golfers and over 20 hole sponsors. I am happy to report that the money raised will go to fund the Plumbing 101 Lecture Series for the rest of the year and also the Wentworth Student chapter.

I would like to thank the golf committee for making this a successful event. The Committee was chaired by Jeff Gooding. He received help from Patrick McAuliffe, Sue Briggs, John Callahan, Rich Pokorny, Jim Polando, Albert Fehrm, Manny Garcia and Larry Johnston. Special thanks to Susan Killelea from David Gooding for handling the registrations and to John Carter for mentoring the current committee.

I would also like to thank the follow for sponsoring the Golf Tournament this year.

Plumbers & Gasfitters Local 12 Boston who sponsored the breakfast.

PHCC of Massachusetts (sponsored 2 holes) J.H. Pokorny Associates Kirschner Associates David Gooding, Inc Specification Sales WP Haney

Air Energy, Inc. FW Webb SRGI - Sweeney, Rogers, Geraghty Inc The Walter F Morris Company Victaulic Company

Beacon Medaes Gustavo Preston Company

American Standard
Gourley Company
Emerson Swan
Symmons Industries
K Ross Company

Mark your calendars for next year: September 21st at the Wayland Country Club.

(Continued on page 6)



Membership News

New Members

The Boston Chapter would like to welcome one new and one returning member back to the fold;

Kevin W. LallyFull (Returning)Eldaar-Craft DesignDerry, NHKenneth H. WilenskyAffiliate MemberFutura SalesFramingham, MA

Chapter Update

The Boston Chapter currently has 304 members, and is the second largest chapter; just 18 members fewer than the Chicago Chapter. ASPE as a society currently has a total of 6098 members within its 62 chapters. Just in case you wanted to know.

(Continued on page 8)

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Board of Governors

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Legislative Report

Plumbing and Fire protection tidbits.

Recently I was asked if code allows the use of sidewall sprinkler heads below pitched roofs.

NFPA 8.4.2 Light hazard sidewall sprinklers can be used in areas with smooth flat and sloped ceilings. Ordinary hazard areas sidewall sprinklers cannot be used in sloped ceilings.

A ceiling is considered sloped when the pitch is two inches in twelve or greater.

In NFPA 13 Peaked Roofs and Ceilings section 8.6.4.1.3 it talks about sprinkler head spacing, but it does not specify what type of sprinkler head (upright, sidewall or pendant).

Deflector Orientation section 8.7.4.2.1 says deflectors of sprinklers shall be aligned parallel to ceilings or roofs.

Management companies and architects always ask can we specify PVC drain piping on this project?

Basically in commercial buildings PVC piping in not allowed in Massachusetts except for very limited use. Refer to 248 CMR section 10.06 Materials for more detailed information.

PVC can be used in residential units, hotels motels and inns no greater than ten stories in height. As always refer to 248 CMR section 10.06 Materials for more detailed information.

Shower stall and accessible accessories.

If you need to specify a seat for an accessible shower, not all seats are approved even if they are shown on manufacturers cuts to be ADA.

Refer to 521 CMR No. 44 if you are working on "Dwelling units". The shower seats shall be padded. Most of the time this is probably taken care of by the architect.

Laurence D. Johnston, CPD, Deputy V.P. Legislative, Boston Chapter ASPE DiGiorgio Associates Inc. (DAI) is a Boston based Architectural and Engineering firm with a branch office located in Farmingdale, ME. DAI was established in 1984. In 1988, DAI opened a construction subsidiary, Monitor Builders Inc.(MBI). In 2002, DAI added an engineering division to be able to offer clients a full range of quality design, engineering and construction services. At DAI, the primary focus is on providing quality services to our clients, while providing leadership and growth opportunities to our staff. Although DAI's client base is diverse, we specialize in the planning, architecture, engineering and construction of acute care hospital facilities as well as other medical project types.

We are currently accepting applications for the following position:

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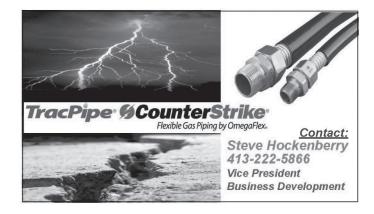
Interested candidates should forward their qualifications to:

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Plumbing 101 Lecture Series

Past President Rick Neth has done a presentation on the Massachusetts Plumbing Code for the October Lecture. Starting January 2012 we will be using the CPD review manuals as the basis of topics. The Lecture Series is designed to be an additional resource for newer members to the Plumbing Design/Engineering Field.

This past October's Lecture will be the last for the calendar year. The lecture series will take a 2 month hiatus and will continue again in January 2012. During the hiatus we will try to tweak and fine tune the program. We plan on covering many topics including the basics of plumbing system designs. We are requesting input on additional topics that you may feel are lacking. Please pass the word to people you may think might be interested in this program.

There are additional costs to running this program and we are able to underwrite the cost with the proceeds from this year's Golf Tournament.

Chapter Meetings

The chapter meeting are always held the second Tuesday of the month. Special meetings will always be announced if required. The November Chapter meeting is the Product Show, November 8th 2011 at the Lantana, Randolph, MA. The December Chapter Meeting will be held with the Boston Chapter of ASHRAE. The date is December 13th and will be held at the Embassy Suites, Waltham. The January Chapter Meeting will be held on January 10th, 2012 at the Lantana, Randolph, MA

ASPE - Society Reports

Issues at the Society Level where your voice can be heard:

ASPE and ARCSA (American Rainwater Catchment Systems Association) Signed a Joint Standards Development Agreement. ASPE Executive Director/CEO Jim Kendzel, MPH, CAE, and recently elected ARCSA President Bob Boulware, PE, have signed an agreement to jointly develop and publish an ARCSA/ASPE consensus standard for rainwater catchment systems.

ASPE Seeks Member Comments on the 2012-2013 ICC Code Cycle. ICC is soliciting recommendations on code changes for the following ICC codes:

International Building Code, International Fuel Gas Code, International Mechanical Code, International Plumbing Code, and International Private Sewage Disposal Code.

The ASPE Legislative Committee is asking all ASPE members to take this opportunity to provide comments or suggestions related to I-Code changes. Submit your comments directly to Jim Kendzel by November 5.

Conclusion:

To close out this month's report I would like to reiterate a few things. The Product Show is crucial to our chapter's stability and that attendance is the key to its success. The Product Show is a benefit to you as a member of this small community. So please take advantage of it and make a point to attend. This is your chapter - be an advocate and spread the word!

We are also a volunteer organization. I have stated this in past and will continue to do so. We are also looking for new volunteers to help run this organization. We really need a couple of people to assist us. The webmaster is looking for an additional person and we are also looking for a person to help with our broadcast email service. We will provide the necessary training if you are willing to give a couple of hours a month.

Sincerely, Rich Dean, CPD, President, Boston Chapter ASPE





(Continued from page 2)

tion and began the task of building one of the most successful agencies in New England and Upstate NY specializing in commercial and residential heat and hot water solutions. Shortly after opening up for business in New England, they added Dan Hartwell as a partner in Upstate New York to run the Sweeney Rogers Hartwell branch office. With a strong emphasis on building relationships at the mechanical contractor, architect, and specifying engineer, the business grew steadily over the years.

In May 2010, both companies merged their resources to form Sweeney Rogers Geraghty, Inc. (SRGI). The merger combined the considerable strengths of two proven organizations and created a talent pool of sales and support staff rivaling the best in the industry. Sweeney Rogers Geraghty Inc.'s New York division, Sweeney Rogers Hartwell (SRH), is located in Syracuse and run under the direction of company VP and partner Dan Hartwell. SRGI remains dedicated to our core values of customer service and technical support, seeking to fulfill our pledge of working on behalf of our manufacturers and customers by adding value to all the products we sell.



For over 80 years the name Viking has represented global leadership in fire protection. Today, the companies of the Viking Group (Viking Corporation, Viking SupplyNet, Viking Fabrication Services, Viking Plastics, and VGSTM Grooved Piping Systems) provide independent fire sprinkler contractors with integrated solutions for any fire protection challenge. The Viking Group provides customers with the following advantages:

Quality: Our reputation for quality has been developed by focusing on continuous improvement in all elements of our business – from the products we manufacture to the services we provide.

Breadth: The largest selection of fixed fire protection products and services ensures single-point solutions for any fire protection challenge.

Support: Knowledgeable and experienced customer service and technical support at every point in the project process.

Innovation: From valves that are easier to install and maintain, to automated fabrication capabilities, Viking's product innovations have been developed by understanding the needs of our customers.

Availability: With 50 company-owned locations worldwide and a host of independent distribution partners, Viking's products and services are available when and where our customers need them.

Our goal is to enhance and support the efforts of "independent" fire sprinkler contractors. Our commitment to quality, service, and innovation means fewer problems and better, more cost-effective solutions for fire sprinkler contractors. By continuously asking, "What do our customers need to grow and succeed?." Viking will continue to lead the way in providing comprehensive, cost-effective tools for our customers.

The core of Viking's strength is the dedication and commitment of our people. We're passionate about what we do, because fire protection is all we do. We believe that protecting people and property from fire is a purposeful commitment that transcends the bottom line. Our singular, undivided focus on this work gives us a "professional edge" - an edge that continues to set the Viking Group apart in a very competitive industry.



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pression sales, administration, engineering and service personnel all from the local area. We have added to that base over the 15 years we have been at this location and bring to you not only a very solid financial service company, but also a sales department with a combined 130+ years of experience in the business. Hiller New England Fire Protection, Inc. is licensed to do business in the Commonwealth of Massachusetts under License Number FC 000241.

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We are an open shop labor force, with close associations with many of the local union and open shop mechanical and electrical shops, allowing us the flexibility to either provide turnkey installations, or only components.

(Continued on page 8)

(Continued from "Membership Report" on page 3)

While we typically have almost two dozen members whose membership is up for renewal each month, the numbers are a little smaller this month. I hope nobody has any objection to me using this column to remind them that their membership is about to expire. I know how sometimes things put on the back burner tend to sometimes get overlooked. In an effort to keep our chapter membership informed of their pending (or recently past) membership renewal I would like to list those members whose membership renewal date is in September and October. I will list the November and December members in the next newsletter.

October Membership Renewals

Richard R. Aaron William Jerome Jr., G.E., David Auerbach **Gerrard Petrie** Leland Bramer Sean Roberts Eduardo Chaviano P.E Kevin Ross Timothy Elliott P.E. Nathaniel Sharpe Paul Galvin Robert Ward

September Membership Renewals

Ron Belling Ian Curran Marybeth LaRocque CPD Michael W Roy







Boston Chapter VP Technical Kevin Lally (picture on left), CPD introduces the Boston Chapter's guest speaker at the October Technical Meeting: Mr. Matt Klaus (picture on right), Senior Engineer at NFPA. Mr. Klaus spoke to about the latest requirements of the NFPA 3 Standard.

(Continued from "Product Show" page 7)



COMPANY

The Reliable Automatic Sprinkler Co., Inc. is one of the world's largest producers of automatic fire sprinklers and sprinkler system control equipment. Reliable has undertaken a major expansion of its manufacturing capability with the construction of a new state-of-the-art plant located in Liberty, South Carolina, a short distance from Greenville. This new 300,000 square foot facility has been fully operational since summer 2006 and is IS9001 certified.

In mid 2006 the company relocated its corporate headquarters to Elmsford, NY, which is also the Northeast regional sales and distribution center. Reliable also maintains sales and regional distribution centers in Washington, D.C., Atlanta, Orlando, Chicago, Minneapolis, Denver, Dallas, Los Angeles, Seattle, and Toronto, Canada. Reliable has sales offices in Boston, Philadelphia, Richmond, San Francisco, and Vancouver B.C. Reliable ships products to more than 50 countries worldwide, with international sales conducted from its offices in England, China, and Australia.

Reliable now offers fabrication in experience. Local areas are now in

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local areas. Reliable One Source Fabrica-Grand Prairie, Portland, Denver, and Las

Vegas and soon to be in many other locations.

HISTORY

Reliable was founded in 1918 by Frank J. Fee, a mechanical contractor who began manufacturing sprinklers when he had trouble securing them for his own jobs. Frank J. Fee, Jr., succeeded his father as company President in 1945, and his son, Frank J. Fee III, became President in 1976. This puts Reliable today in its third generation of Fee family leadership. As part of senior management with Frank J. Fee III are his two brothers, Kevin T. Fee, Executive Vice President, and Michael R. Fee, Vice President, Marketing and Sales Operations. The family-run company also has many employees who have served in excess of 25 years, enhancing its team-family tradition.

PRODUCT OFFERINGS

The company is a manufacturer of automatic fire sprinklers, valve and accessory products, and a major distributor of sprinkler system components. Reliable produces both of the industry's two basic types of sprinklers - the solder type and the frangible bulb - for virtually every type of building applications. Reliable also produces a broad range of valves including alarm, dry, deluge, preaction, and check valve that control water flow to sprinkler systems and actuate alarm signaling.

Reliable would like to congratulate the Boston Chapter of ASPE on their 20th Anniversary of Product Shows.

All Product Show comments, suggestions and support are welcome at any time to:

Nancy Bonnetti (nbonnetti@quanteng.com) Paul Taylor (ptaylor@ber-engineering.com)

























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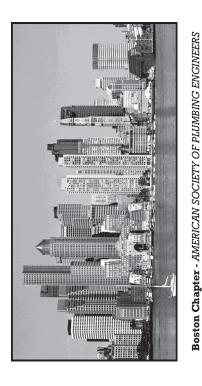
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| Environmental Air Specialties | 9 | K Ross Co. | 9 | Victautic | 5 |
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