

## **COMPANY**

The Reliable Automatic Sprinkler Co., Inc. is one of the world's largest producers of automatic fire sprinklers and sprinkler system control equipment.

Reliable has undertaken a major expansion of its manufacturing capability with the construction of a new state-of-the-art plant located in Liberty, South Carolina, a short distance from Greenville. This new 300,000 square foot facility has been fully operational since summer 2006 and is ISO9001 certified.

In mid 2006 the company relocated its corporate headquarters to Elmsford, NY, which is also the Northeast regional sales and distribution center. Reliable also maintains sales and regional distribution centers in Washington, D.C., Atlanta, Orlando, Chicago, Minneapolis, Denver, Dallas, Los Angeles, Seattle, and Toronto, Canada. Reliable has sales offices in Boston, Philadelphia, Richmond, San Francisco, and Vancouver B.C. Reliable ships products to more than 50 countries worldwide, with international sales conducted from its offices in England, China, and Australia.

Reliable now offers fabrication in local areas. Reliable One Source Fabrication is operated and managed by individuals with over 30 years of fabrication experience. Local areas are now in Grand Prairie, Portland, Denver, and Las Vegas and soon to be in many other locations.

## **A FAMILY OWNED BUSINESS FOR 90 YEARS**

## **HISTORY**

Reliable was founded in 1918 by Frank J. Fee, a mechanical contractor who began manufacturing sprinklers when he had trouble securing them for his own jobs. Frank J. Fee, Jr., succeeded his father as company President in 1945, and his son, Frank J. Fee III, became President in 1976. This puts Reliable today in its third generation of Fee family leadership. As part of senior management with Frank J. Fee III are his two brothers, Kevin T. Fee, Executive Vice President, and Michael R. Fee, Vice President, Marketing and Sales Operations. The family-run company also has many employees who have served in excess of 25 years, enhancing its team-family tradition.

## **PRODUCT OFFERINGS**

The company is a manufacturer of automatic fire sprinklers, valve and accessory products, and a major distributor of sprinkler system components. Reliable produces both of the industry's two basic types of sprinklers - the solder type and the frangible bulb - for virtually every type of building applications. Reliable also produces a broad range of valves including alarm, dry, deluge, preaction, and check valve that control water flow to sprinkler systems and actuate alarm signaling.

Reliable would like to congratulate the Boston Chapter of ASPE on their 20<sup>th</sup> Anniversary of Product Shows.